STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS DEPARTMENT OF BUSINESS REGULATION 233 RICHMOND STREET PROVIDENCE, RHODE ISLAND 02903

IN RE: NCCI Loss Costs and Rating Values Workers' Compensation (Filed September 9, 2005)

DECISION

I. INTRODUCTION

The above-entitled matter came before the Department of Business Regulation ("Department") as the result of proposed revisions to the Workers' Compensation Loss Costs and Rating Values submitted by the National Council on Compensation Insurance ("NCCI") on September 9, 2005 ("Filing"). The Filing requested approval of a reduction of the overall advisory loss costs level for Industrial Classifications by two and three tenths percent (-2.3%),¹ and an increase in the advisory loss costs level for "F" Classifications of two and eight tenths percent (+2.8%). "Loss costs" as defined in this Filing include loss based expenses (also known as "loss adjustment expenses").

An Order appointing Elizabeth Kelleher Dwyer and Paula M. Pallozzi as Co-Hearing Officers and Joel S. Chansky, FCAS, MAAA as the Department's consulting actuary was issued on September 9, 2005. The September 9, 2005 Order further joined Beacon Mutual Insurance Company ("Beacon") as a party to these proceedings requiring that Beacon "...appear by counsel at the initial prehearing and ...fully participate in the hearing

¹ This is the average decrease. NCCI files advisory loss costs by "class codes" in which the loss costs vary by the type of business in which the insured is engaged. For each class code, NCCI has proposed specific

providing the Department with all information relevant to the evaluation of the NCCI filing." An initial prehearing conference was held on September 20, 2005. The Hearing Officers ordered that discovery be completed and Motions to Intervene filed no later than November 2, 2005, that alternative rate calculations be filed by November 9, 2005 and that the public hearing be held on November 16, 2005.

Beacon filed an Objection to Order Requiring Joinder of Beacon Mutual Insurance Company as Party to Rate Hearing on October 25, 2005. The Hearing Officers entered an Order denying Beacon's motion on November 5, 2005. Beacon appealed this Order to the Providence County Superior Court. After briefing of the parties and oral argument, on November 22, 2005 the Providence County Superior Court entered an Order upholding the Department's Joinder of Beacon. Beacon thereafter filed a Writ of Certiorari with the Rhode Island Supreme Court. At a conference with the Supreme Court duty judge, the Department was informed that if the Writ were granted, the Supreme Court would likely enter an Order staying the entire NCCI proceeding. Recognizing that the Filing represented an overall decrease in advisory loss costs, the Department determined that such an Order could adversely affect Rhode Island employers and, therefore, decided to withdraw the Joinder of Beacon in these proceedings. An Order to that effect was entered on December 1, 2005.²

The public hearing on the Filing was scheduled for November 16, 2005. The Notice of Public Hearing was published in the *Providence Journal* on October 14, 2005, in

advisory loss costs, as well as average percentage changes for the five corresponding industry groups. The largest decrease for an individual class in the proposal is -30.5% and the largest increase proposed is 27%.² The Order further required that Beacon file its own rate case on or before January 16, 2006 or adopt the then approved NCCI loss costs. The Order was amended on December 7, 2005 after conference with the Rhode Island Supreme Court duty judge to omit the reference to adoption of the NCCI loss costs. The omitted portion of the Order was entered as a separate Order of the Director solely involving Beacon.

accordance with R.I. Gen. Laws § 27-7.1-5.1. A joint motion was filed to continue the public hearing due to the adverse effect that the hurricanes in Florida had on NCCI's ability to fully prepare for the proceeding.³ The Department ordered that the proceeding would be opened on November 16, 2005 for the taking of public comment and would thereafter be continued until December 14, 2005. The Department noted this along with the public notice posted on its website.

Both NCCI's time to respond to discovery and the Attorney General's time to file a statement pursuant to Insurance Regulation 39(9)(b) were continued from the dates set at the prehearing. The Attorney General filed a statement of Areas of Disagreement and Alternative Rate Calculations pursuant to Insurance Regulation 39(9)(b) on December 9, 2005. The Attorney General took issue with five (5) areas of NCCI's methodology and recommended an average decrease in loss costs of ten and three tenths percent (-10.3%) with the exception of "F" Classifications, which the Attorney General recommended be decreased ten and six tenths percent (-10.6%).

NCCI submitted Exhibits 1 through 31 at the hearing, all of which were admitted into evidence without objection. Subsequent to the hearing, NCCI submitted a response to a request for information made by the Department during the hearing that was marked as NCCI Exhibit 32. The Attorney General submitted AG Exhibits A through J, all of which were admitted into evidence without objection.

No member of the public appeared at the hearing to offer public comment and no written public comment was received.

II. JURISDICTION

³ NCCI is headquartered in Boca Raton, Florida.

The Department has jurisdiction over this matter pursuant to R.I. Gen. Laws § 27-7.1-5.1, R.I. Gen. Laws § 27-9-10, R. I. Gen. Laws § 42-14-1 *et seq.*, and R.I. Gen. Laws § 42-35-1 *et seq.*

III. <u>ISSUES</u>

1. In determining advisory loss costs, should the loss development factors based on the latest 5 factors excluding the high and low values as filed by NCCI be accepted or modified?

2. Should there be an additional adjustment to loss development factors to reflect the statutory reforms made in 1992?

3. Should the "trend" utilized by NCCI be accepted or modified?

4. Should the large loss limit factor utilized by NCCI be accepted or modified?

5. Should the experience modification offset used by NCCI for "F" Classifications be accepted or modified?

IV. MATERIAL FACTS AND TESTIMONY

NCCI is a "rating organization" licensed by the Department pursuant to R.I. Gen. Laws § 27-9-22. Carriers licensed to write workers' compensation insurance in Rhode Island have the option of "adopting" the loss costs and/or rates approved by the Department for NCCI rather than making their own individual rate filings with the Department.

In 2004, NCCI filed to decrease advisory loss costs by an average of eighteen and three tenths percent (-18.3%). A full hearing was held and on December 30, 2004 a Decision was issued approving an overall decrease of twenty and two tenths percent (-20.2%).

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As mentioned above, the NCCI Filing under consideration requests an average decrease in loss costs for Industrial Classifications of two and three tenths percent (-2.3%) and an increase in loss costs for "F" Classifications of two and eight tenths percent (+2.8%). The Attorney General's recommendation is a decrease in loss costs for Industrial Classifications of ten and three tenths percent (-10.3%) with the exception of "F" Classifications, which the Attorney General recommended be decreased ten and six tenths The difference for the Industrial Classifications (where Industrial percent (-10.6%). Classifications are defined as all classifications excluding "F" Classifications) is based upon four (4) differences between the methodology and/or assumptions used in NCCI's calculations and the methodology and/or assumptions proposed by the Attorney General. The difference with respect to the "F" Classifications is based upon two (2) differences between the methodology and/or assumptions used in NCCI's calculations and the methodology and/or assumptions proposed by the Attorney General. The Department has carefully reviewed all methodology, assumptions, and calculations in the remainder of the Filing and has determined that no other adjustments are warranted at this time. The Attorney General agreed with all other aspects of the Filing. Therefore, the following discussion is limited to the four (4) areas of contention set forth by the Attorney General for the Industrial Classifications, and the two (2) areas of contention for the "F" Classifications.

In support of its position, NCCI offered the testimony of Carolyn Bergh, ACAS, MAAA.⁴ In support of its position, the Attorney General offered the testimony of Anthony Grippa, FCAS, MAAA.

⁴ NCCI also offered the testimony of Laura Hall, NCCI state relations executive of Rhode Island. Ms. Hall's testimony did not relate to any of the issues noted above to be in controversy in this matter and will not, therefore, be recounted in this decision.

Selection of Loss Development Factors

In the discussion of estimating loss costs and changes in loss costs, the concepts of stability and responsiveness were addressed (Transcript of hearing of December 14, 2005, page 16). With respect to loss development factors, NCCI's approach is geared more towards stability and assumes that high or low factors represent random fluctuations. NCCI utilized the average of the latest 5 years excluding the highest and lowest values for loss development factors for each of indemnity and medical. NCCI testified that there is volatility in the data and that there is a relatively limited volume of data in Rhode Island (Transcript of hearing of December 14, 2005, pages 36-37). When asked about the apparent downward movement in indemnity loss development factors, NCCI testified that if this is actually a trend and not random fluctuation, a five year average excluding the highest and lowest value "will systematically let it work its way into the numbers over time" (Transcript of hearing of December 14, 2005, page 37).

The Attorney General argued for a more responsive approach. Specifically, for indemnity, the Attorney General noted a consistent pattern in the factor, and concluded this was not likely to be random fluctuation. This was supported with a trend calculation on the loss development factors. The Attorney General recommended a time weighted average, giving more weight to the latest factor (a weight of 5) and progressively less weight to the older factors (finishing with a weight of 1 for the oldest factor). NCCI's expert testified that "a responsive methodology would be a three year average not weighting the latest point five times as high as something else." (Transcript of hearing of December 14, 2005, page 92). Further NCCI supplied the Hearing Panel with a summary of approaches taken in other states (NCCI Exhibit 32). For those states where the paid

loss development method is used (both large and small states), virtually all use either a 2 year average or a 3 year average. Only one other state utilizes a latest 5 years excluding high and low average when applied to paid data.

Based on the information provided, the Hearing Panel believes that there is justification for using a more responsive approach to selecting paid loss development factors for indemnity for this Filing. However, the Hearing Panel believes that a 3 year average approach is a better approach than the time weighted average as recommended by the Attorney General since a) there is no precedent for the Attorney General's approach, b) NCCI uses 3 year averages in a number of other states, and c) NCCI testified that a 3 year average would be a "responsive approach". For medical, both NCCI and the Attorney General propose to use the latest 5 years excluding high and low average values and the Hearing Panel accepts this for medical.

The overall change in loss costs moves from -2.3% to -4.2% when substituting the latest 3 year average loss development factors for indemnity. *See* Attached Exhibit.

Additional Adjustment to Loss Development Factors for 1992 Statutory Reforms

In 2004, NCCI proposed an adjustment to loss development factors to reflect the impact of the 1992 statutory reforms. The proposed adjustment was a factor of 1.015 for indemnity to provide for additional loss development that was not captured in historical data that only reflected pre-reform loss experience. NCCI's proposed factor, all else equal, had the effect of increasing loss costs. While the Attorney General did not dispute this exact point in 2004, the Attorney General and the Hearing Panel did raise some concerns at the hearing and the Hearing Panel did not accept the factor of 1.015. In the current Filing, NCCI is not proposing such an adjustment. However, the Attorney

General is proposing an adjustment for indemnity and medical. The Attorney General's adjustments have the effect of decreasing 11^{th} -ultimate loss development factors, and hence, decreasing loss costs. The Hearing Panel has now heard arguments in consecutive years, on the same topic, from different parties – one party testifying that the data suggests an increase in loss costs, and the other party testifying that the data suggests a decrease in loss costs.

The Attorney General's argument was conceptually based on the belief that the 1992 statutory reforms have "reduced the duration of indemnity benefits when people are injured" (Transcript of hearing of December 15, 2005, page 18). Specifically, the Attorney General testified that he believed that the 1992 statutory reforms have "reduced the frequency of instances where a person is injured and then receives workers' compensation benefits for periods in excess of 12 years, including through lifetime" (Transcript of hearing of December 15, 2005, page 17). The Attorney General supported his argument with claim frequency statistics showing large decreases in the number of permanent disability claims in Rhode Island for years immediately following the reforms.

NCCI testified that claim counts by injury type (death, permanent total disability, permanent partial disability, temporary total disability, medical only) were not necessarily being recorded in a consistent manner. Specifically, NCCI testified that they, too, noticed an apparent decrease in permanent disability claims and they "contacted some carriers to try and investigate what was going on" (Transcript of hearing of December 14, 2005, page 36). NCCI learned that "regardless of whether the injured worker had a permanent or a partial injury, they were reporting everything as temporary" (Transcript of hearing of December 14, 2005, page 36). This, in turn, was creating an

increase in temporary claims. Essentially, NCCI argued that serious injuries were still occurring, but they were not being classified the same way as they were pre-reform.

The Hearing Panel asked the Attorney General questions about the data, information, and methodology associated with analyzing this complex issue. When asked what data might be used if there were no constraints on time or availability of data, the Attorney General indicated that NCCI's detailed claim information core, which tracks claims for a longer period of time, would have been a preferable data source. The Attorney General further testified that this data source "did not occur to me, unfortunately, until a couple of days ago. I had forgotten about it." (Transcript of hearing of December 15, 2005, page 39).

The Hearing Panel also asked the Attorney General about using excerpts from Beacon Mutual's financial statements to calculate post reform loss development factors. These excerpts of Beacon Mutual's financial statements were submitted by the Attorney General in support of the proposed adjustment for the impact of the 1992 statutory reforms. The Attorney General responded that it didn't occur to him at the time but that it would be "an interesting step of arithmetic" (Transcript of hearing of December 15, 2005, page 58).

Finally, the Hearing Panel asked if it was hypothetically possible for this adjustment to loss development factors to be positive (i.e., a factor that increases loss costs), as argued by NCCI in 2004. The Attorney General indicated that it "would be a possibility, but highly unlikely" (Transcript of hearing of December 15, 2005, page 49).

The Hearing Panel believes that an adjustment to loss development factors to reflect the 1992 statutory reforms is a valid item to consider. One of the goals of the

1992 statutory reforms was to reduce the duration of workers' compensation claims in Rhode Island, and intuitively, this should result in lower loss development factors, especially as time passes (in this Filing, in the 11th-ultimate loss development factors). However, based on the testimony provided related to claim counts and other data sources that were not used/considered, the Hearing Panel is not convinced that the approach used by the Attorney General is properly quantifying the magnitude of adjustments to the loss development factors. Also, while some adjustment may be merited for indemnity, it is not clear why an adjustment would be required for medical.

The Hearing Panel has decided to reject the Attorney General's proposed adjustments to reflect the impact of the 1992 statutory reforms on loss development factors. The Hearing Panel further recommends that this issue be more fully studied and addressed in NCCI's next loss cost filing.

Selection of Indemnity and Medical Trends

Regarding trends, both NCCI and the Attorney General presented strong arguments in support of their selected trend factors for each of medical and indemnity. NCCI filed for annual trends of 0.0% and +1.5% for indemnity and medical respectively, while the Attorney General is recommending annual trends of -1.3% and +0.7% for indemnity and medical respectively.

NCCI reviewed a variety of statistics, including loss ratio trends, and separate frequency and severity trends (the components of the loss ratio trends). NCCI also reviewed policy year and accident year data, including accident year 2004. NCCI testified that the 2004 accident year can be "thought of as an early indicator" (Transcript of hearing of December 14, 2005, page 25) and that the use of accident year data

influenced their judgmental selections of trend factors. While the selected trend factors were higher than those indicated by the statistical tests/results displayed in their Filing, NCCI pointed out that the selected values were in line with other tests/results that were reviewed (Transcript of hearing of December 14, 2005, pages 82-83).

The Attorney General's position on trend is that it is inconsistent to introduce accident year data into a filing that otherwise relies on policy year data (Transcript of hearing of December 14, 2005, pages 130-131). When pressed on the issue of introducing additional information that post dated the data in the Filing, the Attorney General conceded that "it should certainly be taken into consideration" on the premise that this new information was credible (Transcript of hearing of December 15, 2005, page 60). Further, the Attorney General expressed some concern over the consistency of the wage data used by NCCI to decompose the loss ratio trends into the underlying frequency and severity components. The Attorney General's conclusion was to use only loss ratio statistics and create an average of 5, 6, 7, and 8 year/point trends, weighted by the corresponding R-Squared/goodness of fit factors. NCCI questioned the weighting approach and whether the R-Squared figures indicated poor fits. The Attorney General testified that in cases of poor fits, these values got low weights. The Hearing Panel noted that for medical, the highest value among the four R-Squared values was .352, which does not represent a statistically good fit of the trend calculation to the underlying data. However, since this was the "best" of the four methods (5, 6, 7, and 8 year/point trends), it ended up getting 57.5% of the weight.

The Hearing Panel appreciated the efforts that both sides put into the difficult area of selecting trends. Based on the information presented, the Hearing Panel is persuaded that the NCCI selected trends should be accepted. NCCI's selected trends incorporated later, more responsive data and information, and is preferable, under these circumstances, to the Hearing Panel. Also, the Attorney General's trend calculations for medical produced low R-Squared values and did not appear to the Hearing Panel to be an optimal approach for selecting trend factors.

Large Loss Limit Procedure

In 2004, NCCI proposed to add a Large Loss Limit Procedure. The Attorney General agreed with the concept, but rejected the methodology, primarily due to an inconsistency when the method is applied to "paid+case" data. The Department rejected the Attorney General's position on this issue noting that since the "paid+case" data was not being used in the Filing, there was no inconsistency and that the methodology proposed by NCCI had already been approved in twenty-one (21) other states. In its Decision in DBR No. 04-I-0174 effective December 30, 2004, the Department approved NCCI's proposed Large Loss Limit Procedure.

NCCI is proposing to continue the use of its Large Loss Limit Procedure in this Filing. The Attorney General again criticizes NCCI's methodology and requests that the Large Loss Limit Procedure charge be reduced from one and seven tenths percent (1.7%) to one percent (1%). The 1.7% figure represents NCCI's estimate of what percentage of losses will exceed a predetermined threshold, over the long term. The formula then excludes actual large losses from the data in the Filing, and replaces these with a factor of 1.017 (the 1.7% referenced above).

The Attorney General is not questioning NCCI's estimate of large losses as a percentage of total losses (where the estimate is based on the average of many years of

experience). Instead, the Attorney General is arguing that it is not appropriate to increase loss costs by this full amount. The argument is based on the fact that no losses in Rhode Island (using paid data) were actually limited and that therefore, there is apparently some sort of double counting (i.e., no losses are removed, but a factor is added on). Specifically, the Attorney General testified that there is a gap to be bridged: since losses in the Filing are limited on a paid basis and the large loss adjustment of 1.7% is on an ultimate basis, the large loss adjustment should therefore also be adjusted to a paid basis (Transcript of hearing of December 14, 2005, page 148). As such, the Attorney General's approach, this tempering would occur regardless of the magnitude of the large loss factor (Transcript of hearing of December 14, 2005). Finally, NCCI testified that the indicated change in loss costs of - 2.3% would be unchanged if the large loss procedure had been removed altogether.

The Hearing Panel has decided to accept NCCI's large loss factor of 1.7%. The factor of 1.7% is applied to ultimate losses, i.e., paid losses, developed to ultimate, limited by the large loss adjustment. The fact that no paid losses had actually been limited does not necessarily invalidate the calculation. The NCCI formula did include an adjustment to the 19th-ultimate loss development factor (incurred basis), so there was an adjustment to loss development factors to account for the impact of large losses.

NCCI's Filed Charges for "F" Classifications

NCCI filed for an overall increase of +2.8% for "F" Classifications loss costs. NCCI testified that most of the data used to derive the "F" Classifications loss costs is countrywide data as opposed to data specific to Rhode Island. One exception to this is trend, where NCCI uses trend factors based on Rhode Island data for the Industrial Classifications. The

Attorney General argued that their selected trend factors should be used both for the Industrial Classifications and for the "F" Classifications. Since the Hearing Panel accepted NCCI's trend factors for the Industrial Classifications, the same trend factors should be used for the "F" Classifications.

The Attorney General also argued that the offset for the anticipated impact of experience modifications should also be Rhode Island specific rather than being based on countrywide data as proposed by NCCI, on the premise that credits for loss experience in other states was not applicable for Rhode Island. The Attorney General testified that there is "no logic in charging Rhode Island F class employers for the level of experience rating credits being provided in Louisiana, Illinois, Florida, etc." (Transcript of hearing of December 14, 2005, page 152). The Attorney General proposed to use the same experience modification offset of .976 used for the Industrial Classifications. NCCI testified that the value of .976 was based on total Rhode Island data, and included both Industrial Classification data as well as "F" Classification data (Transcript of hearing of December 15, 2005, page 73).

NCCI argued that since the "F" Classifications calculations were based on countrywide data, this adjustment was not appropriate. However, this did not apply to trend, i.e., Rhode Island trend factors were used by NCCI in the "F" Classifications calculations.

The Hearing Panel believes that the Attorney General's adjustment for the experience rating offset is appropriate. The resulting change in loss cost would be -4.4% derived as follows:

NCCI Filed Change in Loss Costs:
$$+2.8\%$$

Attorney General's Adjustment: $(1/.976)/(1/.907) = 1.025/1.102 = .930$

Revised Change in Loss Costs: $1.028 \times .930 = .956 = -4.4\%$

V. FINDINGS OF FACT

The Hearing Panel makes the following findings of fact:

1. NCCI has satisfied all regulatory prerequisites with regard to this Filing.

2. With regard to selection of loss development factors, the Hearing Panel concludes that a more responsive approach to selecting paid loss development factors for indemnity should be used. The approach chosen by the Hearing Panel is a 3-year average approach that NCCI agreed would be a "responsive approach". For medical, the latest 5 years excluding high and low average values as proposed by NCCI and the Attorney General is appropriate.

3. The Hearing Panel recommends that any additional adjustments to loss development factors for 1992 statutory reforms should be more fully studied and addressed in NCCI's next loss cost filing. However, the Hearing Panel does not accept the Attorney General's proposed adjustments to reflect the impact of the 1992 statutory reforms on loss development factors at this time.

4. With regard to selection of indemnity and medical trends, the Hearing Panel concludes that the NCCI selected trends should be accepted, in part, because NCCI's selected trends incorporated later, more responsive data and information, and is preferable under these circumstances. 5. The Hearing Panel accepts NCCI's large loss factor of 1.7% as the factor of 1.7% is applied to ultimate losses, i.e., paid losses, developed to ultimate, limited by the large loss adjustment and the fact that no paid losses had actually been limited does not necessarily invalidate the calculation.

6. With regard to NCCI's filed charges for "F" classifications, the Hearing Panel concludes that the Attorney General's adjustment for the experience rating offset is appropriate.

7. Average reductions in advisory loss costs of -4.2% for Industrial Classifications and -4.4% for "F" Classifications would result in loss costs that are not excessive, inadequate or unfairly discriminatory.

VI. <u>CONCLUSIONS OF LAW</u>

 The Department has jurisdiction over this matter pursuant to R.I. Gen. §27-7.1-5.1, R.I. Gen. Laws § 27-9-10, R.I. Gen. Laws § 42-14-1 *et seq.*, and R.I. Gen. Laws § 42-35-1 *et seq.*

2. Reductions of advisory loss costs by an average of -4.2% for Industrial Classifications and -4.4% for "F" Classifications would result in loss costs that are not excessive, inadequate or unfairly discriminatory.

VII. <u>RECOMMENDATION</u>

Based on the above analysis, the Hearing Officers recommend that

1. Advisory loss costs be approved for NCCI with average reductions of -4.2% for Industrial Classifications and -4.4% for "F" Classifications.

2. NCCI be directed to file a schedule consistent with this Decision by class code and by industry group.

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Dated: January 5, 2006

Elizabeth Kol Dohe yye U

Elizabeth Kelleher Dwyer Hearing Officer

Dated: January 5, 2006

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Paula M. Pallozzi Hearing Officer

I have read the Hearing Officer's Decision and Recommendation in this matter, and I hereby

X	ADOPT
. <u></u>	_ REJECT
	_ MODIFY

the Decision and Recommendation.

Dated: January 5, 2006

A. Michael Marques Director

NOTICE OF APPELLATE RIGHTS

THIS DECISION CONSTITUTES A FINAL ORDER OF THE DEPARTMENT OF BUSINESS REGULATION PURSUANT TO R.I. GEN. LAWS § 42-35-12. PURSUANT TO R.I. GEN. LAWS § 42-35-15, THIS ORDER MAY BE APPEALED TO THE SUPERIOR COURT SITTING IN AND FOR THE COUNTY OF PROVIDENCE WITHIN THIRTY (30) DAYS OF THE MAILING DATE OF THIS DECISION. SUCH APPEAL, IF TAKEN, MUST BE COMPLETED BY FILING A PETITION FOR REVIEW IN SUPERIOR COURT. THE FILING OF THE COMPLAINT DOES NOT ITSELF STAY ENFORCEMENT OF THIS ORDER. THE AGENCY MAY GRANT, OR THE REVIEWING COURT MAY ORDER, A STAY UPON THE APPROPRIATE TERMS.

For Filing Effective 1/1/2006

EXHIBIT I - Limited Paid Losses

	Policy Year 2003	Policy Year 2002	Policy Year 2001
Premium:			
 Standard Earned Premium Developed to Ultimate (Appendix A-II) Premium On-level Factor (Appendix A-I) Premium Available for Benefits Costs = (1)x(2) 	\$244,392,438 0.561 \$137,104,158	\$228,749,702 0.560 \$128,099,833	\$217,609,794 0.569 \$123,819,973
Indemnity Benefit Cost:			
 (4) Limited Indemnity Paid Losses Developed to Ultimate (See Exhibit 1, Page 2) (5) Indemnity Loss On-level Factor (Appendix A-I) (6) Factor to Include Loss-based Expenses (Exhibit II) (7) Composite Adjustment Factor = (5)x(6) (8) Adjusted Limited Indemnity Losses = (4)x(7) (9) Adjusted Limited Indemnity Cost Ratio excluding Trend and Benefits = (8)/(3) (10) Factor to Reflect Indemnity Cost Ratio = (9)x(10) (12) Factor to Adjust Indemnity Cost Ratio to an Unlimited Basis (Appendix A-II) (13) Projected Indemnity Cost Ratio = (11)x(12) (14) Factor to Reflect Proposed Changes in Indemnity Benefits (Appendix C) (15) Projected Indemnity Cost Ratio including Benefit Changes = (13)x(14) 	\$70,796,982 1.002 1.166 1.168 \$82,690,875 0.603 1.000 0.603 1.017 0.613 1.002 0.614	\$67,754,871 1.004 1.166 1.171 \$79,340,954 0.619 1.000 0.619 1.017 0.630 1.002 0.631	\$67,096,330 1.006 1.166 1.173 \$78,703,995 0.636 1.000 0.636 1.017 0.647 1.002 0.648
Medical Benefit Cost:			
 (16) Limited Medical Paid Losses Developed to Ultimate (Appendix A-II) (17) Medical Loss On-level Factor (Appendix A-I) (18) Factor to Include Loss-based Expenses (Exhibit II) (19) Composite Adjustment Factor = (17)x(18) (20) Adjusted Limited Medical Losses = (16)x(19) (21) Adjusted Limited Medical Cost Ratio excluding Trend and Benefits = (20)/(3) (22) Factor to Reflect Medical Trend (Appendix A-III) (23) Projected Limited Medical Cost Ratio = (21)x(22) (24) Factor to Adjust Medical Cost Ratio to an Unlimited Basis (Appendix A-II) (25) Projected Medical Cost Ratio = (23)x(24) (26) Factor to Reflect Proposed Changes in Medical Benefits (Appendix C) (27) Projected Medical Cost Ratio including Benefit Changes = (25)x(26) 	\$36,399,396 1.000 1.166 1.166 \$42,441,696 0.310 1.046 0.324 1.017 0.330 1.000 0.330	\$33,161,683 1.000 1.166 \$38,666,522 0.302 1.061 0.320 1.017 0.325 1.000 0.325	\$31,481,072 1.000 1.166 1.166 \$36,706,930 0.296 1.077 0.319 1.017 0.324 1.000 0.324
Total Benefit Cost:			
(28) Indicated Change Based on Experience, Trend and Benefits = (15)+(27)(29) Selected Weights (un-rounded)	0.944 33.3%	0.956 33.3%	0.972 33.3%
(30) Indicated Change Based on Experience, Trend and Benefits = sum [(28)x(29)]	0.957		
(31) Effect of Change in Loss-based Expenses	1.001		
(32) Indicated Change Modified to Reflect the Change in Loss-based Expenses = $(30)x(31)$	0.958	(-4.2%)	

References to appendices and exhibits other than Exhibit 1 refer to the NCCI filing.

For Filing Effective 1/1/2006

Determination of Premium and Losses Developed to an Ultimate Report

Premium and Loss Summary Valued as of 12/31/2004

	Policy Year 2003	Policy Year 2002	Policy Year 2001
(1) Standard Earned Premium	\$241,018,183	\$229,208,118	\$217,827,622
(2) Factor to Develop Premium to Ultimate	1.014	0.998	0.999
(3) Standard Earned Premium Developed to Ultimate = $(1)x(2)$	\$244,392,438	\$228,749,702	\$217,609,794
(4) Limited Indemnity Paid Losses	\$23,749,407	\$37,065,028	\$45,152,308
(5) Limited Indemnity Paid Development Factor to Ultimate	2.981	1.828	1.486
(6) Limited Indemnity Paid Losses Developed to Ultimate = $(4)x(5)$	\$70,796,982	\$67,754,871	\$67,096,330
(7) Limited Medical Paid Losses	\$21,614,843	\$25,084,480	\$25,698,834
(8) Limited Medical Paid Development Factor to Ultimate	1.684	1.322	1.225
(9) Limited Medical Paid Losses Developed to Ultimate = (7)x(8)	\$36,399,396	\$33,161,683	\$31,481,072

Determination of Policy Year Loss Development Factors

Summary of Paid Loss Development Factors

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
_	1st/2nd	2nd/3rd	3rd/4th	4th/5th	5th/6th	6th/7th	7th/8th	8th/9th
Indemnity	1.631	1.230	1.122	1.058	1.037	1.025	1.016	1.008
Medical	1.274	1.079	1.032	1.019	1.012	1.009	1.005	1.004
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
_	9th/10th	10th/11th	11th/12th	12th/13th	13th/14th	14th/15th	15th/16th	16th/17th
Indemnity	1.007	1.005	1.005	1.008	1.007	1.006	1.007	1.007
Medical	1.004	1.004	1.003	1.003	1.003	1.004	1.004	1.006
	(17)	(18)	(19)	(20)	(21)	(22)	(23)	(24)
			Ltd. P+C	Ltd. Paid	Factor to			
			19th/Ult	to P+C	Adjust for	19th/Ult	18th/Ult	17th/Ult
_	17th/18th	18th/19th*	Factor	Factor	1992 Reform	[(19)/(20)]x(21)	(22)x(18)	(23)x(17)
Indemnity	1.006	1.004	1.014	0.940	1.000	1.079	1.083	1.089
Medical	1.005	1.003	1.056	0.970	1.000	1.089	1.092	1.097
	(25)	(26)	(27)	(28)	(29)	(30)	(31)	(32)
	16th/Ult	15th/Ult	14th/Ult	13th/Ult	12th/Ult	11th/Ult	10th/Ult	9th/Ult
_	(24)x(16)	(25)x(15)	(26)x(14)	(27)x(13)	(28)x(12)	(29)x(11)	(30)x(10)	(31)x(9)
Indemnity	1.097	1.105	1.112	1.120	1.129	1.135	1.141	1.149
Medical	1.104	1.108	1.112	1.115	1.118	1.121	1.125	1.130
	(33)	(34)	(35)	(36)	(37)	(38)	(39)	(40)
	8th/Ult (32)x(8)	7th/Ult	6th/Ult	5th/Ult	4th/Ult	3rd/Ult (37)x(3)	2nd/Ult (38)x(2)	1st/Ult (39)x(1)
Indemnity	(32)X(8) 1.158	(33)x(7) 1.177	(34)x(6) 1.206	(35)x(5) 1.251	(36)x(4) 1.324	<u>(37)x(3)</u> 1.486	<u>(38)x(2)</u> 1.828	(39)x(1) 2.981
Medical	1.135	1.141	1.151	1.165	1.187	1.225	1.322	1.684

† The 18th/19th link ratio is raised to the two-thirds power to remove the overlap with the AY 19th/Ult development factor.

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Determination of Policy Year Development Factors

Limited Paid Loss Development Factors

Policy <u>Year</u>	Limited Paid Indemr For Matching Con		Development <u>Factor</u>	Policy <u>Year</u>	Limited Paid Medic For Matching Cor		Development <u>Factor</u>
	1st Report	2nd Report			1st Report	2nd Report	
1998	15,530,541	26,804,320	1.726	1998	13,678,095	17,583,489	1.286
1999	21,179,110	34,475,227	1.628	1999	17,762,660	22,495,743	1.266
2000	23,192,578	38,169,446	1.646	2000	18,615,284	23,628,544	1.269
2000	22,987,884	37,834,837	1.646	2000	19,639,281	23,905,237	1.203
2001	23,132,787	37,006,844	1.600	2001	19,475,414	25,079,797	1.288
	25,152,707	57,000,044	1.631		19,470,414	23,019,191	1.200
Average *			1.031	Average *			1.274
1997	2nd Report 22,860,630	<u>3rd Report</u> 29,552,958	1.293	1997	<u>2nd Report</u> 17,078,940	3rd Report 18,388,812	1.077
1998	26,021,866	33,043,156	1.233	1998	16,932,124	18,318,267	1.082
1999	33,958,590	42,338,406	1.247	1999	22,402,531	24,179,210	1.079
2000	38,004,634	47,206,425	1.247	2000	23,544,189	24,173,210	1.061
2000	37,610,703	45,170,179	1.242	2000	23,692,637	25,710,664	1.085
Average *	37,010,703	45,170,179	1.201	Average *	23,092,037	25,710,004	1.065
Average			1.230	Avei age			1.075
1996	3rd Report 26,587,113	4th Report 30,034,135	1.130	1996	<u>3rd Report</u> 16,121,346	<u>4th Report</u> 16,623,845	1.031
1997	28,534,985	32,635,304	1.144	1997	17,758,382	18,305,207	1.031
1998	34,205,350	39,223,898	1.147	1998	19,038,709	19,706,511	1.035
1999	42,217,640	46,870,917	1.110	1999	24,128,398	25,130,316	
2000	46,289,008	51,391,406	1.110	2000	24,296,332	25,045,943	1.031
Average *			1.122	Average *			1.032
	4th Report	5th Report			4th Report	5th Report	
1995	29,807,585	31,319,922	1.051	1995	16,619,724	16,866,744	1.015
1996	29,313,139	31,437,443	1.072	1996	16,271,882	16,550,016	1.017
1997	33,139,106	35,463,537	1.070	1997	19,855,482	20,330,356	1.024
1998	39,129,752	41,399,646	1.058	1998	19,617,418	19,913,095	1.015
1999	46,351,589	48,482,443	1.046	1999	24,918,555	25,532,364	1.025
Average *			1.058	Average *			1.019
	<u>5th Report</u>	<u>6th Report</u>			5th Report	<u>6th Report</u>	
1994	29,882,414	31,526,869	1.055	1994	15,373,341	15,552,413	1.012
1995	32,438,193	34,127,472	1.052	1995	16,663,161	16,921,062	1.015
1996	31,678,976	33,261,680	1.050	1996	17,128,250	17,468,258	1.020
1997	35,358,332	36,473,041	1.032	1997	20,174,430	20,186,603	1.001
1998	39,747,960	40,899,568	1.029	1998	19,200,559	19,384,636	1.010
Average *			1.037	Average *			1.012
	6th Report	7th Report			6th Report	7th Report	
1993	30,681,716	31.800.577	1.036	1993	15.933.365	16.033.671	1.006
1994	31,334,122	32,736,907	1.045	1994	15,486,781	15,709,739	1.014
1995	34,092,622	35,387,670	1.038	1995	16,908,622	17,165,450	1.015
1996	32,303,110	32,974,448	1.021	1996	17,024,329	16,962,296	0.996
1997	34,805,970	35,395,946	1.017	1997	19.058,244	19,181,519	
Average *	01,000,010	00,000,010	1.025	Average *	10,000,211	10,101,010	1.009
	7th Report	8th Report			7th Report	8th Report	
1992	49,041,911	49,738,875	1.014	1992	21,373,009	21,504,518	1.006
1993	31,172,245	31,526,388	1.014	1993	15,922,092	16,004,262	1.005
1994	32,723,819	33,965,436	1.038	1994	15,708,030	15,780,921	1.005
1995	33,744,189	33,969,832	1.007	1995	15,942,822	16,016,701	1.005
1996	32,368,143	32,473,496	1.003	1995	16,573,084	16,565,341	1.000
Average *	52,500,145	52,475,460	1.016	Average *	10,070,004	10,000,041	1.005
	<u>8th Report</u>	Oth Donort			8th Report	9th Report	
1991	<u>our Report</u>	<u>9th Report</u>		1991	<u>stn Report</u> 14,044,622	<u>9th Report</u> 14,093,311	1.003
1992	49,466,525	49,627,653	1.003	1992	21,252,197	21,337,647	1.004
1993	31,494,533	31,630,618	1.004	1993	15,982,002	16,046,465	1.004
1994	32,565,588	33,039,892	1.015	1994	15,175,031	15,264,773	1.006
1995	33,954,705	34,107,374	1.004	1995	15,991,315	16,070,041	1.005
Average *			1.008	Average *			1.004
	<u>9th Report</u>	10th Report			<u>9th Report</u>	10th Report	
1990				1990	36,454,006	36,599,791	1.004
1991				1991	32,630,444	32,734,864	1.003
1992	49,822,039	50,148,994	1.007	1991	22,050,495	22,087,490	1.003
1992	30,793,780	31,139,794	1.011	1992	15,508,543	15.656.514	1.002
1993	33,035,239	33,178,189	1.004	1993	15,252,814	15,333,735	

* Average of Latest 3 Years for Indeminity and Average of Latest 5 Years Excl. High/Low for Medical

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Determination of Policy Year Development Factors

Limited Paid Lo	ss Development Factors						
Policy <u>Year</u>	Limited Paid Indemr For Matching Cor		evelopment <u>Factor</u>	Policy <u>Year</u>	Limited Paid Medic For Matching Con		Development <u>Factor</u>
	10th Report	11th Report			10th Report	<u>11th Report</u>	
1989				1989	46,564,847	46,879,565	1.007
1990				1990	36,179,567	36,200,249	1.001
1991				1991	32,822,888	32,975,459	1.005
1992	49,722,485	49,948,417	1.005	1992	21,847,935	21,878,006	1.001
1993	31,139,039	31,248,463	1.004	1993	15,657,777	15,775,866	1.008
Average *	0.11.001000	0.1,2.10,100	1.005	Average *	1010011111		1.004
Avoidgo				rivorago			1.004
	11th Report	12th Report			11th Report	12th Report	
1988	156,947,580	158,241,474	1.008	1988	40.570.911	40,720.672	1.004
1989	167,422,093	169,771,950	1.014	1989	46.384.878	46,585,472	1.004
1990	115,172,275	115,877,756	1.006	1990	36,175,063	36,222,153	1.001
1991	85,541,365	85,939,788	1.005	1991	32.327.146	32,350,146	1.001
1992	49,739,802	49,928,038	1.004	1992	21,730,073	21,809,301	1.004
Average *			1.005	Average *			1.003
	12th Report	13th Report			12th Report	<u>13th Report</u>	
1987	150,207,461	151,616,229	1.009	1987	38,841,838	39,076,272	1.006
1988	156,617,902	157,833,913	1.008	1988	40,251,663	40,405,356	1.004
1989	168,556,431	170,800,303	1.013	1989	46,380,299	46,571,206	1.004
1990	112,580,273	113,022,313	1.004	1990	34,937,457	34,978,737	1.001
1991	84,966,687	85,473,120	1.006	1991	31,984,490	31,981,123	1.000
Average *			1.008	Average *			1.003
	13th Report	<u>14th Report</u>			13th Report	<u>14th Report</u>	
1986	129,723,816	130,926,491	1.009	1986	32,987,725	33,100,727	1.003
1987	150,159,461	151,762,393	1.011	1987	38,773,322	39,045,401	1.007
1988	157,187,442	158,308,005	1.007	1988	40,263,814	40,406,043	1.004
1989	162,378,355	163,784,186	1.009	1989	44,334,575	44,475,037	1.003
1990	111,922,071	112,320,117	1.004	1990	34,524,877	34,586,548	1.002
Average *			1.007	Average *			1.003
	<u>14th Report</u>	<u>15th Report</u>			<u>14th Report</u>	<u>15th Report</u>	
1985	101,079,752	101,899,399	1.008	1985	25,968,636	26,115,487	1.006
1986	129,877,678	130,881,897	1.008	1986	32,665,541	32,727,760	1.002
1987	151,469,126	152,685,038	1.008	1987	38,942,951	39,127,319	1.005
1988	147,685,286	148,332,400	1.004	1988	37,985,875	38,148,972	1.004
1989	161,581,941	162,605,702	1.006	1989	43,621,855	43,720,566	1.002
Average *			1.006	Average *			1.004
	15th Report	<u>16th Report</u>			15th Report	<u>16th Report</u>	
1984	84,354,432	84,907,982	1.007	1984	20,902,042	21,077,412	1.008
1985	101,226,395	102,037,550	1.008	1985	25,883,543	26,008,452	1.005
1986	130,858,529	132,056,992	1.009	1986	32,676,012	32,765,776	1.003
1987	138,847,683	139,688,741	1.006	1987	36,159,640	36,321,795	1.004
1988	146,004,371	146,691,576	1.005	1988	37,441,153	37,585,523	1.004
Average *			1.007	Average *			1.004
	16th Report	17th Report			16th Report	17th Report	
1983	74,275,934	74,693,505	1.006	1983	19,713,136	19,837,050	1.006
1984	82,536,480	83,021,463	1.006	1984	20,597,607	20,710,332	1.005
1985	101,996,759	102,821,465	1.008	1985	26,006,545	26,162,909	1.005
1985	126,981,144	127,730,679	1.006	1985	31,654,459	31,706,867	1.000
1987	137,558,306	138,412,309	1.006	1987	35,589,227	35,884,565	1.002
Average *	157,550,500	150,412,503	1.007	Average *	30,309,227	30,004,000	1.006
Average			1.007	Average			1.000
	17th Report	18th Report			17th Report	18th Report	
1982	62,451,740	62,875,795	1.007	1982	16.771.798	17.025.648	1.015
1983	73,008,567	73,212,050	1.003	1983	18,743,833	18,754,910	1.015
1984	82,279,488	82,763,372	1.005	1984	20,524,668	20,629,205	1.001
1985	93,135,067	93,908,554	1.008	1985	23,955,941	24,129,353	1.003
1986	125,730,384	126,330,166	1.005	1986	31,035,935	31,102,505	1.002
Average *	120,100,001	120,000,100	1.006	Average *	01,000,000	01,102,000	1.005
				managa			1.000
	18th Report	19th Report			18th Report	<u>19th Report</u>	
1981	65,304,445	65,702,278	1.006	1981	11,286,635	11,308,258	1.002
1982	62,214,144	62,457,005	1.004	1982	16,842,447	17,045,205	1.012
1983	74.014.476	74,602,944	1.008	1983	19,623,620	19,678,148	1.003
1984	79,822,404	80,113,318	1.004	1984	19,708,244	19,731,222	1.001
1985	92,153,247	92,750,973	1.006	1985	23,575,823	23,724,101	1.006
Selected†			1.004	Selected†			1.003
+ Tho 18th/10th li	ink ratio is raised to the two	thirde power to remove	the overlap with th	a AV 19th/Lllt development	factor		

The 18th/19th link ratio is raised to the two-thirds power to remove the overlap with the AY 19th/Ult development factor. * Average of Latest 3 Years for Indeminity and Average of Latest 5 Years Excl. High/Low for Medical